



## *Classroom Briefing*

To: Navy OSBP Small Business Workforce and Industry

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# To Help You Succeed



## Vision

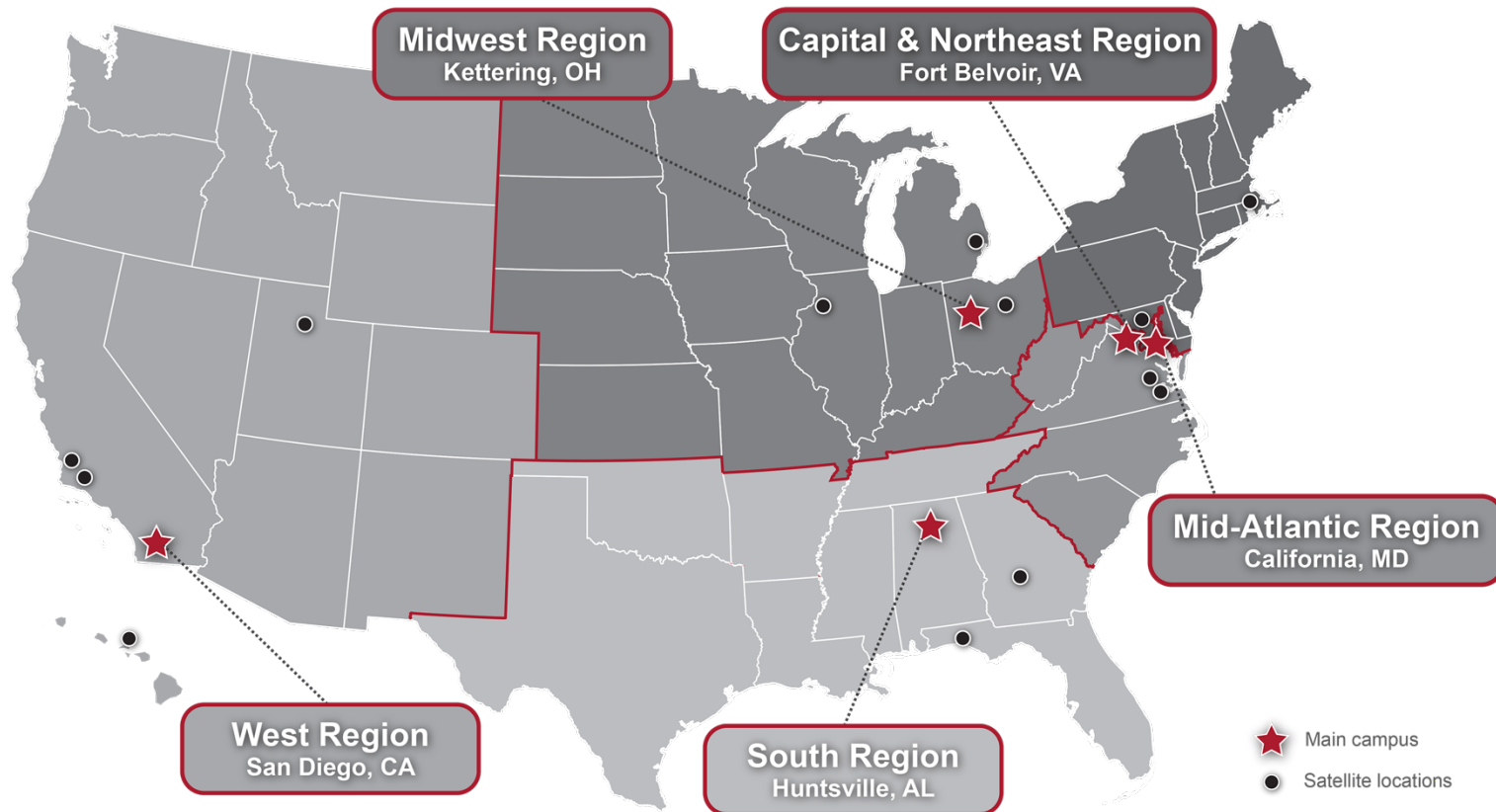
An accomplished and adaptive workforce, giving the Warfighter a decisive edge.

## Mission

Provide a global learning environment to develop qualified acquisition, requirements, and contingency professionals who deliver and sustain effective and affordable warfighting capabilities.

- 10 U.S. Code Section 1746 – DAU
- 1992 – Doors opened

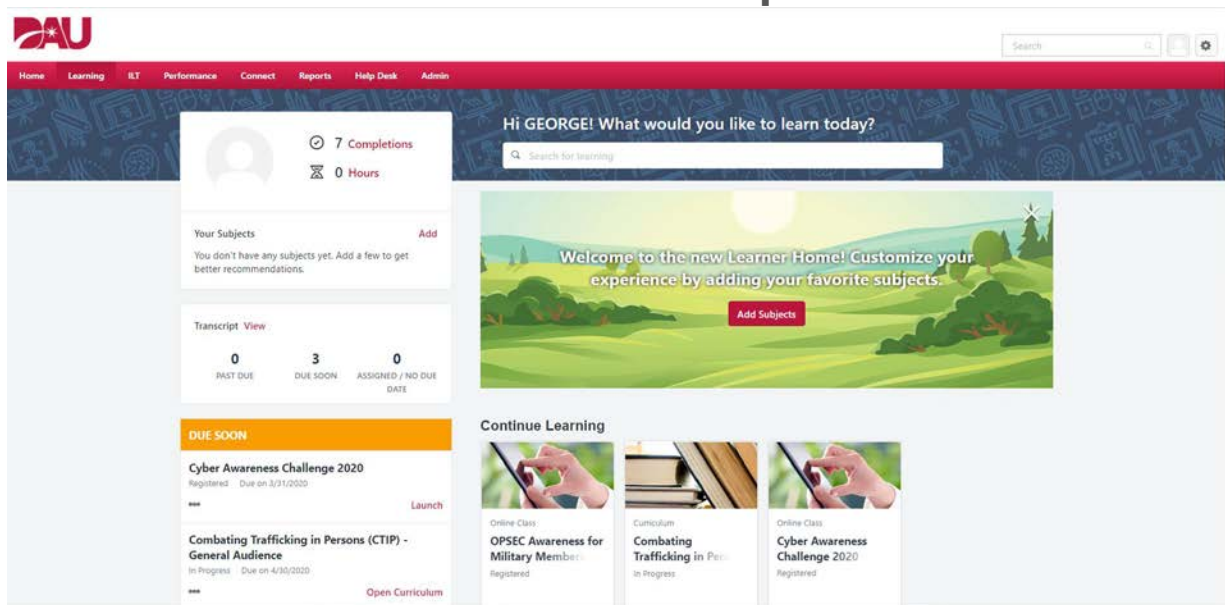
# Multiple Locations



# Learning Options

- Classroom
- Online
- Certification Training
- Credentials
- Continuous Learning
- 409 Courses
- 23 Learning Categories

## DAU Virtual Campus



[dau.csod.com/ui/lms-learner-home/](https://dau.csod.com/ui/lms-learner-home/)

## DAU's Inventory of Course-Related **Learning Assets**

Most current resource for information about:

- DAU courses
- Alternate means to meet training requirements
- Career field certification & core plus development guides



Training Courses

Continuous Learning

Mission Assistance Workshops

Equivalent Products

Fulfillment

Equivalent Provider Resources

Certification Facts


Career Field Changes/Archives

Printable Guides

# We Help You Earn Continuous Learning Points

## DAU MENU


- DAU HOME
- TRAINING CENTER
- COURSE LOGIN
- CONT LEARNING CENTER**
- GET COLLEGE CREDIT
- ONLINE RESOURCES
- ACQ RESEARCH JOURNAL
- COMMUNITIES
- DEFENSE AT&L MAGAZINE
- LIBRARY
- TOOLS
- VIDEOS
- NEED HELP AT WORK
- POLICY BROWSER
- LOCATIONS
- NEWS
- EVENTS
- FAQS
- ABOUT DAU

 OPERATING STATUS  
FULLY OPERATIONAL

Search DAU

Defense Acquisition University / Training / Continuous Learning Center

Sign In




### CONTINUOUS LEARNING FOR THE DEFENSE ACQUISITION WORKFORCE


Defense Acquisition Workforce members must acquire 80 Continuous Learning Points (CLP) every two years from the date of entry into the acquisition workforce for as long as the member remains in an acquisition position per DoD Instruction 5000.66. Members are encouraged to set a goal of achieving 40 CLPs within any 12 month period.

[More »](#)


CONTINUOUS LEARNING CENTER




POLICY & GUIDANCE




CREDITABLE ACTIVITIES




SPONSOR ACTIVITIES & ASSIGNING POINTS




POINT VALUES




TRACKING POINTS




TRAINING COURSES



CONT LEARNING MODULES



COURSE LOGIN



# *DAU SMALL BUSINESS INITIATIVES*



# *DAU SMALL BUSINESS COURSES*

- Nine Small Business Professional courses:
  - SBP 101 Introduction to Small Business Programs, Part A
  - SBP 102V Introduction to Small Business Programs, Part B
  - SBP 110 Fundamentals of the FAR for SBP
  - SBP 120 Contract Lifecycle for Small Business Professionals
  - SBP 201 Intermediate Small Business Programs, Part A
  - SBP 202V Intermediate Small Business Programs, Part B
  - SBP 210V Subcontracting
  - SBP 220 Business Decisions for Small Business
  - SBP 301V Small Business for Senior Leaders



## *DAU SMALL BUSINESS COURSES (CONT'D)*

- Other recommended courses:
  - CLM 059 Fundamentals of Small Business for the Acquisition Workforce
  - CLC 004 Market Research
  - CLC 009 Service-Disabled, Veteran-Owned Small Business Program
  - CLC 045 Partnering
  - CLC 059 Management of Subcontracting Compliance
  - CON 0690 PTAC Awareness for Government Employees
- To access course information: <https://icatalog.dau.edu/>
- To register for classes: <https://www.dau.edu/training/p/apply-for-a-course>
- CAC or DAU account required (<https://www.dau.edu/faq/p/New-DAU-Account>)

(V=Virtual Instructor-Led Training; all other courses are on-line training)

## INDUSTRY SUPPORT PAGE

- In response to feedback from Industry, DAU deployed an Industry Support page in December 2019 to help make it easier for companies to do business with DoD.
- The page highlights the importance of a strong industrial base, consisting of both large and small companies, to enable DoD to meet the objectives of the 2018 National Defense Strategy.
- The page also debuts the DoD Small Business Strategy of October 2019 that per Secretary of Defense Mark Esper calls for “both the Under Secretaries of Defense for Acquisition and Sustainment and Research and Engineering working together to ensure the United States retains technical superiority over its adversaries.”
- Doing Business with the DoD Toolkit
- All Things Small Business podcast – *Listen Now* button
- Upcoming DAU Events

<https://www.dau.edu/industry-support/p/doing-business-with-the-department-of-defense>



# The Procurement Technical Assistance Program

## How Businesses Can Access Training to Help Them Contract with DoD



October 21, 2020

# *ALL THINGS SMALL BUSINESS PODCAST*

- Mindfully designed 30-minute conversations that connect our listeners to real-life issues impacting our small business community. Interview topics range from industry marketing strategies, business development and growth strategies, the influence of socioeconomic programs, navigating through the unexpected, success stories, the true grit of being a small business owner, and much, much more.
- Deployed first podcast mid-July
- Three deployed to date
- Plan to publish a new podcast every 4 weeks

Apple podcast link: <https://podcasts.apple.com/us/podcast/all-things-small-business/id1523710805>

## *DAU INFORMATION*

# Get College Credit with Educational Partners



Students can **maximize** academic accomplishments

DAU partners with academic institutions that **provide credit** for DAU courses toward undergraduate or graduate degrees

- 52 partnerships with academic institutions
- 15 career fields
- Certificate – Associate's – Bachelor's – Master's – Doctorate

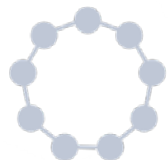
[www.dau.edu/partnerships/](http://www.dau.edu/partnerships/)

[www.dau.edu/partnerships/p/Credit%20Opportunities](http://www.dau.edu/partnerships/p/Credit%20Opportunities)

# Online Job Support Tools When You Need Them

## When You Need **Help on the Job**

Check out our collection of job aids that can guide you through the acquisition process and help you get the job done right

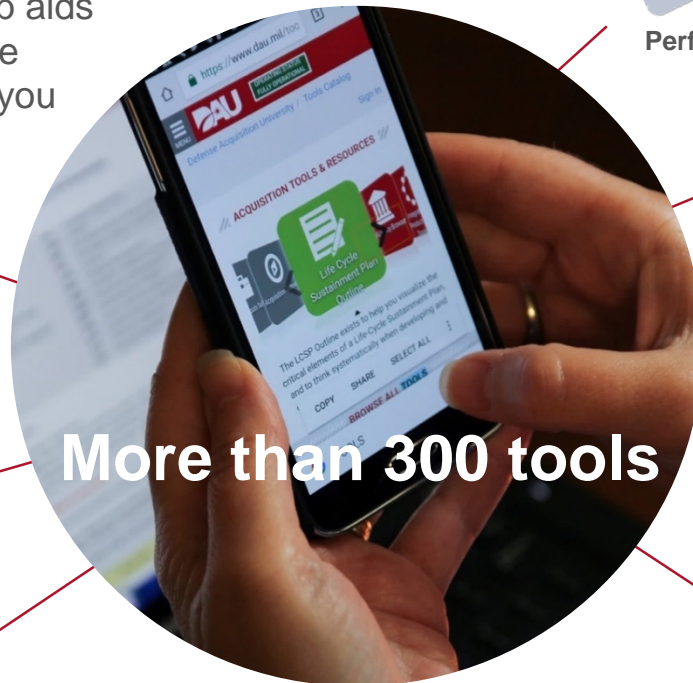


Integrated DAU  
Product Support  
Tools Suite

Tools &  
Resources



Contract Pricing  
Reference Guides



Performance-Based Logistics  
Job Support Tool



ACQuipedia



Policy Browser



Defense Acquisition  
Guidebook

[www.dau.edu/tools](http://www.dau.edu/tools)



# Knowledge Repository for Research



A **Variety of Resources** Connecting You to Information You Need

- Find the latest policy updates, guidance and best practices; research existing policies
- Network and connect with faculty experts and experienced professionals all in one place
- Database Search: business, defense, news
- Keep situationally aware of MDAPs – 170 program guides
- Partner Research



- [Ask a Professor](#)
- [Ask a Librarian](#)

<https://identity.dau.edu/EmpowerIDWebIDPForms/Login/Krsite>

# Communities of Practice with Peers and SMEs

## Stay Current

Join one of 50+ communities of practice so you can **stay connected** with experts and peers within your career field

Sample of communities include:

- Acquisition Law
- Contingency Contracting
- Contracting Officer Representatives (COR)
- Intellectual Property Rights and Data
- Performance-based Logistics
- Quality Assurance
- Risk Management
- Space Acquisition
- Test & Evaluation



[www.dau.edu/community-hub#All|title\\_asc](http://www.dau.edu/community-hub#All|title_asc)

# Workforce-Driven Insights & Research

## Award-Winning Publications



Defense Acquisition Magazine



[www.dau.edu/library/defense-atl/](http://www.dau.edu/library/defense-atl/)

[www.dau.edu/library/ari/](http://www.dau.edu/library/ari/)

# #ExperienceDAU



TEDxDAU – July 2019



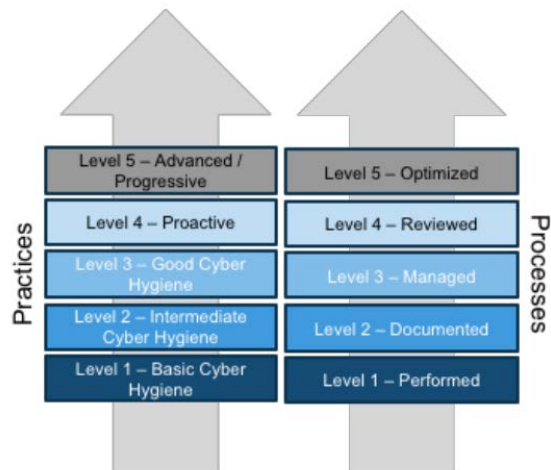


# Cybersecurity Maturity Model Certification (CMMC)

DAU offers webcasts and cybersecurity expertise about the **latest developments**

- DoD enhances the cybersecurity posture of the Defense Industrial Base (DIB)
- Protect sensitive data – Federal Contract Information (FCI) & Controlled Unclassified Information (CUI)

DoD certification process that measures a DIB company's **ability to protect** FCUI and CUI



[www.cmmcab.org/](http://www.cmmcab.org/)

[www.acq.osd.mil/cmmc/index.html](http://www.acq.osd.mil/cmmc/index.html)

# *Student Academic Policies and Information*

Students should visit the Student Policies and Information page at [www.dau.edu/training/p/student-policies-info](http://www.dau.edu/training/p/student-policies-info) for information on:

- [Student Standards of Conduct](#)
- [Violations of the Standards of Conduct](#)
- [Course Enrollment, Extensions, and Walk-ins](#)
- [Disenrollment, Dropping a Course, and Wait Lists](#)
- [Course Prerequisite/Pre-course Work Requirements](#)
- [Student Travel](#)
- [Student Assessment and Evaluation](#)
- [Student Attrition Codes](#)
- [Accommodating Students with Disabilities](#)
- [Transferring Students Between Career Fields \(Programs\) and from Other Institutions](#)
- [Test Reset Policy and Procedures](#)
- [Student Transcripts, Records Retention, and Disclosure of Student Academic Records \(Privacy\)](#)
- [Student Complaint/Grievance Procedures](#)

**DAU encourages students who have a concern or issue with the learning environment to discuss it with their instructor.**

**Students who feel their issue is not resolved satisfactorily may go to the department chair/site manager or regional Associate Dean for Academics.**



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*QUESTIONS?*